### THE

# BONA FIDE FAR FASHOUNT

### PROGRAM





# HOW THE PROGRAM WORKS

# The Bona Fide Fair Fashion<sup>™</sup> Program consists of

- Our "Seal of Approval" and QR Code
- Our *"Hangtag Program"*

includes not only the "Seal of Approval" and the QR Code but provides endless possibilities for increased brand recognition along with marketing opportunities that spell prestige and increased sales





### **Scan** To Hear My Story... Consumers simply use their smart phones

In addition to providing confidence that the product was made in accordance with international standards, the Seal of Approval and **Bona Fide Fair Fashion**<sup>™</sup> Hangtag "humanizes" the process and the people who made them. A simple scan of our **QR** Code brings up the human faces and the real stories behind the actual people that manufacture the products they buy.





# What is the *Bona Fide Fair Fashion*™ *Program?*

- An industry first! A third party *"Seal of Approval"* dedicated to the fashion industry
- **Bona Fide Fair Fashion<sup>™</sup>** targets the factories that **meet** or **exceed** international standards including fair labor practices
- It's not just about creating sustainable resources; the *Bona Fide Fair Fashion<sup>™</sup> Program* is about *connecting people* and telling their stories to really make a difference
- It's **"the tool"** consumers use to make intelligent buying decisions

BONA FIDE

• It's a prestigious vehicle that brands and retailers use to *differentiate their products* from the competition



# What Currently Drives Our Buying Decisions in the Culture of *"Fast Fashion"*?

- Today, *PRICE* drives the consumer above all else: fashion has become *disposable*
- Rarely is there a thought of how a product reaches the **rack** or about the **people** who made it
- Although occasionally, the media and/ or social networking reminds us of some of the terrible conditions that still exist in our industry, most consumers have a very short memory
- It is time to **educate** the consumer of the **real cost** behind the price tag









## The Importance of Reimagining Consumer Awareness

- Too many consumers buy promotional items like \$18 dresses and \$9 sweaters only to wear them once and then throw them out
- This has become an international trend a feeding frenzy of instant self gratification. There are no longer 3–5 week seasons a year. New merchandise is gobbled up every few weeks. This trend is known as "*Fast Fashion*"
- The ripple effect of *"Fast Fashion"* is that tens of thousands of workers are forced to endure horrendous working conditions that endanger their very lives and the lives of their families

# 68lbs

The number of pounds of clothing the average American disposes of each year

**billion** The number of garments purchased by US consumers

BONA FIDE

## How Do We Combat "Fast Fashion"?

With universal acceptance of our **Seal of Approval** and **QR Code**, we boost the consumer's confidence so that they *buy responsibly*. The power of our **QR Code** is *connecting people*. Connected people make a sustainable future possible via their *collective buying power*. Consumers can incite real change. Retailers, brands and manufacturers will follow suit by insisting on carrying products that carry the seal. These retailers and brands have the power to reinvent the supply chain in order to create a future for the fashion industry that is both eco-friendly and respecting of human rights. Smart investments in developing countries from Myanmar to Ethiopia pave the way towards a sustainable future for the fashion industry.



# Can Consumers Be Motivated to DO THE RIGHT THING?

- <u>They *can*</u> as educated consumers with the support of social networking and the media
- <u>They *can*</u> when they insist that fashion products carry our **Seal of Approval** and **QR code**
- <u>They *can*</u> when they encourage our congressmen and legislators to institute trade agreements that protect the workers that make our clothing and accessories
- <u>They *can*</u> when consumers buy "certified" products and boycott those that are not





Keep the faces of those left behind visible to remind the consumer of what is really at stake



# Bona Fide Fair Fashion<sup>TM</sup>-

### The Program Consumers Trust

- Today, socially driven consumers often seek the endorsement of third parties just as they do in the food industry
- Many products carry a "seal of approval" but the fashion industry has yet to develop a universally accepted seal



• Now the consumer is able to intelligently differentiate!



of consumers around the world say they trust earned media, such as word-of-mouth and recommendations from friends and family, above all other forms of advertising – an increase of 18 percent since 2007 (Nielsen 2012)





## Make Your Product "Bona Fide"

- Our Bona Fide Fair Fashion<sup>™</sup> Seal of Approval and Hangtag program provides the opportunity to differentiate your brand, showcase your manufacturing choices, and improve consumer awareness
- Choose to align your brand with the future
- Make a difference in people's lives while:
  - Preserving your brand
  - Increasing social and moral responsibility
  - Making sustainability a reality





# Who Benefits from the *Bona Fide Fair Fashion*™ Program?

- EVERYONE!
- Our program is not limited to a few select items or specific brands. It is an industry wide solution designed not to **limit** the retail experience, but to **enhance** it
- Bona Fide Fair Fashion<sup>™</sup> is a **win/win** solution for:
  - Consumers
  - Retailers
  - Brands
  - Manufacturers





## **Bona Fide Fair Fashion™** for Factories Means –

*Earning* the opportunity to use the **Bona Fide Fair Fashion**<sup>TM</sup> **Seal of Approval**, our **QR code** and the **Bona Fide Fair Fashion Hangtag**<sup>TM</sup> on your products and your brand!





# **Bona Fide Fair Fashion**™ for Retailers...

### **Bona Fide Fair Fashion<sup>™</sup>**

enhances the retail experience! The opportunities for prestigious brand recognition and marketing are boundless!





## Contact Us...

To learn more about our **Bona Fide Fair Fashion**<sup>™</sup> Program, please visit our website at <u>www.FairFashionWorld.org</u>

#### **Contact our Founder:**

Peter Kaufman, 954-564-8952

Peter@FairFashionWorld.org

#### For Social Media Inquiries:

Lisa Lewin, *SocialAbility LLC*, 203-803-0497 Lisalewin@optonline.net





twitter.com/FairFashionOrg





# WE ARE THE SOLUTION

